

## Tuolumne County Association of Realtors® "The Voice of Real Estate for Tuolumne County"

14195 Tuolumne Road Sonora, California 95370 Phone: 209.532.3432 Fax: 209.533.9418 www.TCRealtors.org



## MLS Residential Sales Summary 01/01/2021 - 09/30/2021

SALES INFORMATION	2021 QTR 3	% Total	2020 QTR 3	% Total	% Change
Median Sales Price	\$370,000		\$304,700		21%
Average Sales Price	\$415,530		\$339,673		22%
Days on Market Average	77		124		-38%
Total Sales	1046		919		14%
Private Sales	1028	98%	899	98%	14%
REO Sales	16	2%	17	2%	-6%
Short Sales	2	0%	3	0%	-33%
Sales @ 500k & Below	819	78%	809	88%	1%
Sales @ 300k & Below	265	25%	454	49%	-43%
Sales @ 200k & Below	54	5%	97	11%	-44%
Sales @ 175k & Below	35	3%	54	6%	-35%
High Sales Price	\$1,760,000		\$1,350,000		30%
Low Sales Price	\$90,000		\$65,100		38%
CURRENT ACTIVE LISTINGS	As of 10/12/2021	% Total			
Median List Price	\$410,000				
Average List Price	\$515,826				
<b>Total Active Listings</b>	293				
Private Listings	291	99%			
REO Listings	1	0%			
Short Sale Listings	1	0%			
Listings @ 500k & Below	193	66%			
Listings @ 300k & Below	52	17%			
Listings @ 200k & Below	5	2%			
Listings @ 175k & Below	2	1%			
High List Price	\$3,200,000				
Low List Price	\$38,900				

Comments: The average rate of 116.22 sales per month indicates approximately 2.5 months of inventory with 293 active listings as of 10/12/2021.

## **Contact information for questions:**

Adam Wilson, TCAR Chair Local Government Relations (209) 743-3910 adam\_w@att.net Kathie Burby, (209) 728-5554 kathieburby@yahoo.com
Ron D. Kopf, TCAR Government Affairs Director (209) 743-6193 rondkopf@aol.com
Betsy Hurst, TCAR 2021 Board President (209) 604-2609 betsyhurst@hotmail.com
Shauna Love, TCAR Association Executive (209) 532-3432 shauna@tcrealtors.org

**Notes:** Numbers are rounded to the nearest hundredth. Sold Listings data may reflect updates since the last statistical report due to additional reporting of sales during the course of a quarter or year.