



Tuolumne County Association of Realtors®

“The Voice of Real Estate for Tuolumne County”

14195 Tuolumne Road

Sonora, California 95370

Phone: 209.532.3432 Fax: 209.533.9418

www.TCRealtors.org



MLS Residential Sales Summary 01/01/2018 – 09/30/2018

SALES INFORMATION	2018 QTR 3	% Total	2017 QTR 3	% Total	% Change
Median Sales Price	\$290,000		\$274,000		6%
Average Sales Price	\$324,719		\$303,299		7%
Days on Market Average	107		127		-16%
Total Sales	804		815		-1%
Private Sales	773	96%	768	94%	2%
REO Sales	28	3%	39	5%	-28%
Short Sales	3	0%	8	1%	-63%
Sales @ 200k & Below	126	16%	161	20%	-22%
Sales @ 175k & Below	65	8%	95	12%	-32%
High Sales Price	\$1,400,000		\$2,150,000		-35%
Low Sales Price	\$60,000		\$31,000		94%
CURRENT ACTIVE LISTINGS	As of 10/3/2018	% Total			
Median List Price	\$349,000				
Average List Price	\$403,858				
Total Active Listings	501				
Private Listings	493	98%			
REO Listings	7	1%			
Short Sale Listings	1	0%			
Listings @ 200k & Below	42	8%			
Listings @ 175k & Below	16	3%			
High List Price	\$2,179,995				
Low List Price	\$94,000				

Comments: The average rate of 89.33 sales per month indicates approximately 5.6 months of inventory with 501 active listings as of 10/3/18.

Notes: Numbers are rounded to the nearest hundredth. Sold Listings data may reflect updates since the last statistical report due to additional reporting of sales during the course of a quarter or year.

Contact information for questions:

Kathie Burby, TCAR Chair Local Government Relations (209) 728-5554 kathieburby@yahoo.com

Ron D. Kopf, TCAR Government Affairs Director (209) 743-6193 rondkopf@aol.com

Roy Navarro, TCAR 2018 Board President (831) 801-7925 buyplhomes@gmail.com

Shauna Love, TCAR Association Executive (209) 532-3432 shauna@tcrealtors.org