



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



Join us for this informative workshop featuring Bill Angove, Vice President of Asset Preservation, Inc. Learn about capital gain, estate and other tax issues and how your customers can avoid the higher capital gain taxes that have gone up this year.

Topics include:

- ⇒ Simple ways to analyze investment properties to determine value.
- ⇒ How to determine an investor's rate of return.
- ⇒ How people achieve financial independence by investing in real estate.
- ⇒ How to utilize investment analysis to unlock new sources of income.
- ⇒ How to price and market investment properties.
- ⇒ Get the latest 1031 updates and threats.
- ⇒ How to analyze the local market and apply creative 1031 exchange strategies.
- ⇒ The definition of "like-kind" property.
- ⇒ Delayed exchange rules and identification requirements.
- ⇒ What real estate professionals need to know about 1031 exchanges.

Mark your calendar!

What

**The Power of 1031 Exchanges
and Analyzing Investment Properties**

**Presented by Bill Angove,
Vice President of Asset Preservation, Inc.,**

When

**Thursday– March 3, 2016
11:30 am to 1:00 pm**

Where

**Tuolumne County Association of Realtors
14195 Tuolumne Road, Sonora
RSVP to Shauna Love
Shauna@TCRealtors.org
209-532-3432**



Bill Angove
Asset Preservation, Inc.
1420 Rocky Ridge, Ste. 100
Roseville, CA 95661
800-282-1031 ext. 3519
bill@apiexchange.com



apiexchange.com info@apiexchange.com

National Headquarters: (800) 282-1031 (816) 791-5991
Eastern Regional Office: (866) 394-1031 (631) 369-3617

© 2013 Asset Preservation, Inc.

FREE

BROWN
BAG
LUNCH
EDU
EVENT
AT
TCAR
FOR
YOU!

ATTEND!

SUPPORT
TCAR
EDU
EFFORTS

FREE



TOC





TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



A Message From Your Association Executive

THANKS
for the great
turnout at
our January
General
Membership
Meeting.
We need
this, please
be sure to
attend our
great TCAR
events!

Table of Contents

Hot Topics: FREE Education Event at TCAR	1
AE Message: New DRE CE Requirements & New Members	2
Event: News & Updates from Tuolumne County Speakers at TCAR.....	3
GAD Corner with Karen Burkhardt	4
Event: TCEDA Speaker Series & Register for C.A.R. April Meetings.....	5
MLS Corner: Off MLS Listings Rules & Fines	6
Event: Annual Tuolumne County Housing Program at TCAR.....	7
TCAR Contact Info	8
Event: TCAR Charity Fundraiser at Stage 3 Theater	9
Frequently Asked Questions (Help Resources).....	10
Event: TCAR Home & Garden Show Booth & CAR ZipForms Class	11
TCAR Calendar of Events.....	12
NAR 4-Year Ethics Certification Requirement	13
CAR Member Benefits - Get Your Free Realtor Benefits.....	14
FREE Bus to CAR Sacramento Leg Day & Region 7 Luncheon (2 pages) ...	15



WELCOME NEW MEMBERS

New REALTOR® Member(s):

Nikki Madewell
Agent - Century 21 Wildwood
Properties Twain Harte

New Affiliate Member(s):

Permanent Foundation,
Joe Trapani



**CAR Online
Course for new
DRE CE
Requirement**

NEW BRE/DRE CE POLICY
Continuing Education course
Management & Supervision
required for License Renewal
effective January 1, 2016
CLICK HERE FOR MORE INFO



TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”



TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



**TUOLUMNE COUNTY
ASSOCIATION of REALTORS®**

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418
www.tcrealtors.org



**Tuolumne County Association of REALTORS®
General Membership Meeting**

**Thursday March 10, 2016
9:30 AM**

T.C.A.R. Conference Center

Water Resources & Tree Mortality Update

Tracie M. Riggs, Deputy County Administrator & OES Coordinator

- Review of the effect of drought on county wells
- State assistance program for residential potable water supply
 - Pervasive tree mortality: What's the plan?

Larry Beil, County GIS Coordinator

- Presentation of failed wells map

TUD Capital Improvement Plan

Thomas J. Haglund, TUD General Manager

Lisa Westbrook, TUD Public Relations/Communications Coordinator

- Tuolumne Utilities District Capital Improvement Plan:
Overview and Schedule

PLEASE RSVP USING TCAR MLS LAMPS <https://tcar.getlamps.net/>

THANK
YOU

**EASON
INSURANCE
AGENCY**

**FOR
BEING
THE
SPONSOR
FOR
THIS
TCAR
EVENT**

THANK
YOU



TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



MARCH 2016 GAD CORNER

Government Affairs Update - Karen Burkhardt, Government Affairs Director

Contact karenmburkhardt@gmail.com 772-8097 (cell – 916/947-0563)

for more information or to share information on the topics below or on other governmental topics.

Results in from member survey on county tree mortality

The first survey of the year, developed by the Local Government Relations Committee, went out to members on 2/8 and 2/11. Forty-five members responded, which represented a 16% response rate.

Visit Survey Monkey Website link to review survey results – <https://www.surveymonkey.com/results/SM-9VZRHDVW/>

In response to the first question – what % of transactions fall through because of county tree mortality issues – about 84% of respondents said almost none or only 5 – 10%. One member commented that this dominant response makes sense because tree mortality issues on a property cause a buyer to walk away before any real transaction has occurred. 11.36% of respondents stated 10 – 25% of transactions fall through because of tree mortality.

In response to question 2 – what is the % of clients having significant concern about tree mortality- 34% of respondents judged that 5 – 20% of clients have significant concern; almost 16% of respondents judged that 20 – 40% of clients have significant concern about tree mortality.

Not surprisingly, almost 78% of respondents judged that the expense of removing dead trees was the tree mortality issue of greatest significance to clients.

Questions 4 and 5 asked whether or not clients and T.C.A.R. members have adequate information about tree mortality issues and possible remedies. Almost 38% of respondents described clients as not being well educated on tree mortality issues; 49% of respondents described clients as having only “some” information. Almost 67% of members who responded said they were “very interested” in becoming better informed about the pervasive tree mortality issue in the county.

Here's your opportunity to be better informed about pervasive tree mortality and water resources

Mark your calendar on March 10, 9:30 AM, to attend the T.C.A.R. General Membership meeting. Tracie Riggs, Deputy County Administrator and Office of Emergency Services Coordinator, will speak on tree mortality conditions and plans for remedies and actions.

The March 10 General Membership meeting will provide updates on other county resources. Tracie and Larry Beil, County GIS Coordinator, will discuss the status of the local state of emergency due to drought, and the effect on residential wells. Thomas Haglund, TUD General Manager, and Lisa Westbrook will talk about progress with the TUD Capital Improvement Plan.

Supervisors adopt an ordinance on 2/2 to address medical marijuana cultivation

With certain restrictions, a qualified patient or primary caregiver may cultivate up to 12 marijuana plants outdoors or 24 plants indoors. The Board also approved that enforcement for violations of the medical marijuana cultivation ordinance will fall under the Health and Safety Code. The marijuana cultivation ordinance was passed by a yes vote from 3 supervisors. Supervisors Hanvelt and Rodefer abstained, citing issues related to the current status of federal marijuana regulation.

Meetings of Note:

- > Members of the Local Government Relations Committee will meet on 3/9 with Supervisor Evan Royce.
- > The final version of the Board's 5 Year Work Plan will be on the Supervisor's Agenda for 3/19. Tune in on the County Website and see your local government at work.
- > For General Plan Update status and process go to <http://www.co.tuolumne.ca.us/index.aspx?nid=889>



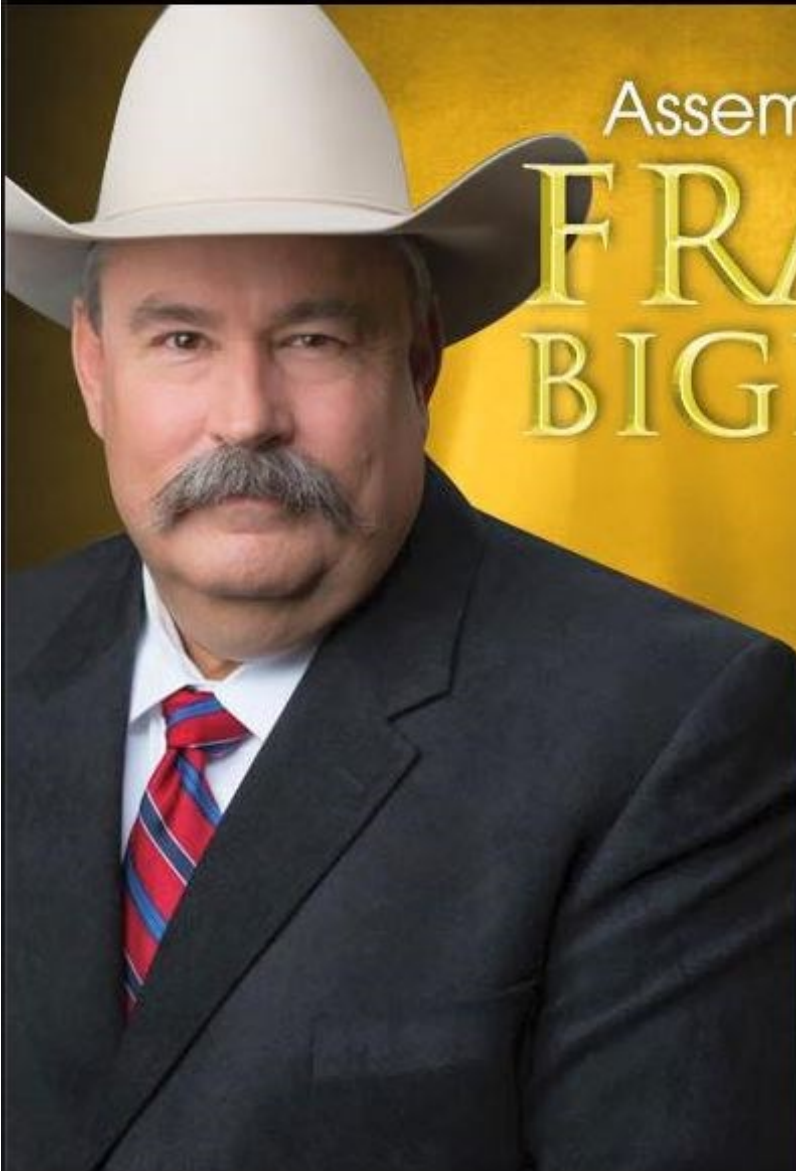
TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



TUOLUMNE COUNTY BUSINESS COUNCIL PRESENTS



Assemblymember
**FRANK
BIGELOW**

In the **Black Oak
Casino Resort
Conference Center**

Tickets are

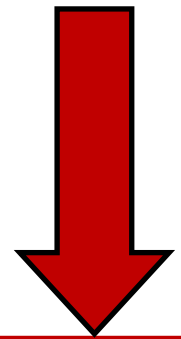
\$20

RESERVATION REQUIRED

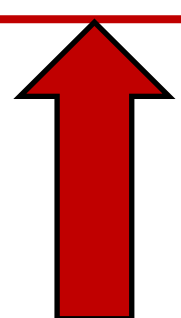
To reserve your spot:

CONTACT Darrell Slocum at
209.770.5777

or darrellslocum@gmail.com



**CLICK
HERE to
register to
attend the
C.A.R.
Spring
Business
Meetings in
Sacramento
April 27-29**



Friday, March 25, 2016

from 12 to 1:30 pm at **The Black Oak Casino Resort**



**Tuolumne County
Business Council**





TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



From the MLS Director's Desk: Ofelia Ontiveros MLS Director

The TCAR MLS is “mandatory submission” per MLS Rules & Regulations:
(Excerpt from TCAR MLS R&R)

7.5 Mandatory Submission. Broker Participants shall input exclusive right to sell or exclusive agency listings on one to four unit residential property and vacant lots located within the service area of the MLS within 2 days after all necessary signatures of the seller(s) have been obtained on the listing or at the start date of the listing, whichever is later. Only those listings that are within the service area of the MLS must be input. Open listings or listings of property located outside the MLS's service area (see section 7.7) are not required by the service, but may be input at the Broker Participant's option.

7.6 Exempted Listings. If the seller refuses to permit the listing to be disseminated by the service, the listing broker shall submit to the service a certification signed by the seller that the seller does not authorize the listing to be disseminated by the service.

**CLICK
HERE FOR
COMPLETE
TCAR
MLS RULES
& REGS
PDF**

EXCERPT FROM TCAR MLS CITATION POLICY...

Tier Two:

First Violation: Warning Letter

Second Violation: \$200

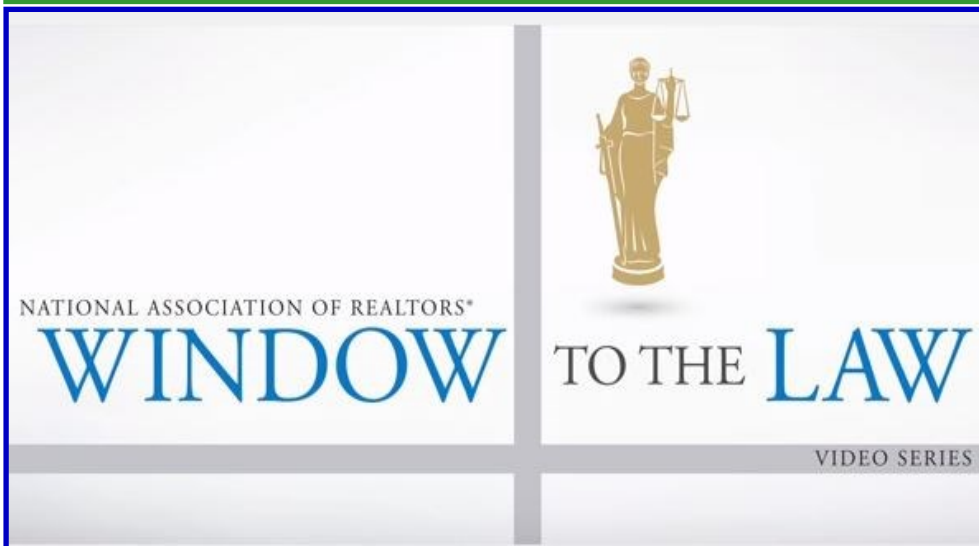
Third and Subsequent Violations: \$500

... CONTINUED...

2. Failure to Input a Required Listing; Failure to Disclose Known Additional Property Owner Information [Rule 7.5 (*Mandatory Submission*)]
3. Failure to Provide Signed Seller Exemption; Failure to Submit Compliant Signed Seller Exemption [Rule 7.6 (*Exempted Listings*)]

... CONTINUED...

**CLICK
HERE
FOR
COMPLETE
TCAR MLS
CITATION
POLICY
PDF**



**WATCH A NAR
VIDEO ABOUT
OFF-MLS LISTINGS &
CODE OF ETHICS**



TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”



TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



**TUOLUMNE COUNTY
ASSOCIATION of REALTORS®**

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418
www.tcrealtors.org



ANNUAL HOUSING PROGRAMS PRESENTATION

**9:30am Thursday, April 7, 2016
T.C.A.R. Conference Center**

SHEILA SHANAHAN, County Housing Program Coordinator

- Descriptions of County housing programs and how to qualify your clients
 - **First Time Homebuyer**
The County offers silent second loans for homebuyers which allow lower-income households an opportunity to purchase a home. This program can also be used for clients who are buying a property in need of renovation.
 - **Green First Time Homebuyer**
The Green First Time Homebuyer Program is aimed at new construction which is energy efficient and meets certain green building standards.
 - **Housing Rehabilitation**
The County Housing Rehabilitation Program can help homeowners make needed repairs to their properties.
 - **Program changes for 2016**
Who qualifies; how to apply; funds available; down payment matching grants

TAMMY HAMMOND, Loan Officer, Academy Mortgage Corporation

- Updates on how current Academy Mortgage loan programs work with county housing programs.
- USDA & FHA programs

Refreshments will be provided!

PLEASE RSVP VIA TCAR MLS LAMPS <https://tcar.getlamps.net/>

**THANK
YOU**

**TCAR
AFFILIATE
MEMBER
ACADEMY
MORTGAGE**

**FOR
BEING
THE
SPONSOR
FOR
THIS
TCAR
EVENT**

**THANK
YOU**



TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”



TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



General Information

2016 Officers

Val Ogletree — President
Adam Wilson — President Elect
Paul Wild — Treasurer

2016 Board of Directors

Kathie Burby — Past President
Veronica Hemphill — Director
Melissa Oliver — Director
Susan Paris — Director
Roy Navarro — Director
Sam Segerstrom — Director

The Board of Directors meet at 9:00AM
on the third Wednesday
of each month at TCAR
(unless otherwise announced)

TCAR Staff

Shauna Love—Executive Officer

Shauna@TCRealtors.org

Ofelia Ontiveros—MLS Director

Ofelia@TCRealtors.org

Karen Burkhardt—Government Affairs Dir.

Karenmburkhardt@gmail.com

Carolyn Botell—RETS/IDX Administrator

Carolyn@TCRealtors.org

T.C.A.R.

14195 Tuolumne Rd, Sonora, CA 95370

PH (209) 532-3432

FAX (209) 533-9418



Have you seen TCAR's Facebook page?

<https://www.facebook.com/home.php#!/pages/Tuolumne-County-Association-of-Realtors/125779880796966?fref=ts>

Log in, search Tuolumne County Association of REALTORS® , and “like” us
To get your Association news via facebook.

TCAR Newsletter Advertising Rates

Times Per	12X	5-11X	1-4X
Full Page	150	190	225
Half Page	80	100	120
Quarter Page	45	55	65
Business Card	25	30	35
Inside Front or Back Cover	200	240	275



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"



TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



**TUOLUMNE COUNTY
ASSOCIATION of REALTORS®**
14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418
www.tcrealtors.org



TCAR CHARITY FUNDRAISER

Stage 3 Preview Night: Cowgirls the Musical
5:30pm Thursday April 7, 2016

Tickets \$25.00 Proceeds benefit Habitat for Humanity Tuolumne County
Join us for Social Hour with Hors d'oeuvres & beverages plus Raffle Prizes
Please RSVP & Book your Tickets via the TCAR MLS Lamps System



Cowgirls the Musical by Betsy Howie

Music & lyrics by Mary Murfitt - Directed by Rocky Rhoades

April 7th TCAR Preshow - Regular Season Show Dates: April 8 - May 8

Jo is in a pickle: She has twenty-four hours to save her father's once-famous country-western saloon in Rexford, Kansas from foreclosure. But what will pack in a crowd to make the money she needs? Mickey, Jo's wise-cracking waitress has been dying to get up on that stage and prove she's got what it takes to make it as a country singer, and Mo, Jo's cook/cashier, is right behind her. But Jo has other plans: She's booked the Cowgirl Trio, sure it will save the place. The problem is there is no Cowgirl Trio. A minor misunderstanding on the telephone brings the Coghill Trio: Rita, Lee and Mary Lou, classical musicians currently on a reunion tour. Jo isn't looking for classical music but the Coghill Trio show up for a legitimate booking. These six women surely mix like oil and water but fate must have brought these women together and when they side out—it's classical versus country. Can they meet in the middle? Sure thing, and when Jo proudly presents to the public the Cowgirl Trio, you can bet your bottom dollar that it raises the roof and Jo saves her bar!

"A joyous slapstick hoe-down!"

COWGIRLS wrings every drop of moonshine humor from its crossbreeding of classical and country." —NY Times

RSVP TCAR LAMPS <https://tcar.getlamps.net> Call TCAR with questions!

**CHARITY
EVENT
AUCTION
RAFFLE**

**CAN YOU
DONATE A
RAFFLE
PRIZE?**

**CAN YOU
DONATE
AN ITEM
TO GO IN
A GIFT
BASKET?**

**BRING
YOUR
DONATION
TO TCAR
AT LEAST
2 DAYS
BEFORE
THE
EVENT...**

THANKS!



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



**C.A.R.
INSURANCE
PRODUCTS**

Insurance for Members of the
California Association of
REALTORS®
Call Toll Free (800) 939-8088

HOME

ERRORS &
OMISSIONS

PERSONAL
COVERAGE

COMMERCIAL
COVERAGE

MEDICAL
COVERAGE

DENTAL & VISION
PLANS

LIFE
INSURANCE

COVERED
CALIFORNIA

ABOUT
REALCARE

FREQUENTLY USED CONTACT INFORMATION

BLACK KNIGHT FINANCIAL SERVICES: MLS SOLUTIONS

TECH SUPPORT HELP DESK: 1-877-MLS-HELP (1-877-657-4357) paragonsupport@lpsvcs.com

CALIFORNIA ASSOCIATION OF REALTORS® (CAR)

CAR LEGAL HOTLINE SALESPERSON 1-213-739-8282

CAR LEGAL HOTLINE BROKER/OFFICE MANAGER 1-213-739-8350

CAR CUSTOMER CONTACT CENTER (HELP DESK): 1-213-739-8272 cs@car.org

ZIPFORMS & RELAY PRODUCT HELP

zipForms® Technical Support 1-213-739-8227 support@zipform.com

RELAY™ Products 1-586-840-1168

NATIONAL ASSOCIATION OF REALTORS® (NAR)

NAR CUSTOMER SUPPORT: 1-800-874-6500

NAR INFORMATION CENTRAL: infocentral@realtors.org

REALTOR.COM LISTING SERVICES

AGENT SUPPORT: 1-800-874-6500 FAX: 1-805-557-2332

SUPRA (GE) LOCK BOX & KEY SYSTEM

AGENT SUPPORT LINE (All Help Options)

1-877-699-6787 Option 1 Tech Support—Option 2 Billing—Option 3 Services suprasupport@fs.utc.com

KIM VOICE FOR AGENTS (for emergency key update code) 1-800-844-7560

COUNTY HOUSE NUMBER INFORMATION

Mariposa County House Numbering, Assessor/Records Office, 4982 10th St., Mariposa (209) 966-2332

Tuolumne County House Numbering, Public Works, 48 W. Yaney Ave. Sonora (209) 533-5628



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



**TUOLUMNE COUNTY
ASSOCIATION
of REALTORS®**

14195 Tuolumne Road
Sonora, CA 95370
(209) 532-3432
www.tcrealtors.org

**April 9 & 10 at Mother Lode
Fair Grounds - See You There!**

*Information on County Housing Programs
Get Market Statistics for Local Real Estate
Find Affiliate Service Providers in our Area
Search the MLS for Property Listings*

**Visit our Home & Garden Show Booth
to Sign Up for a Daily Prize Drawing!**



**Always be sure to use a REALTOR®
for all of your real estate needs!**

*Learn how to find the REALTOR® for You
Buyer & Seller Advice & FAQs Resources
How to Become a Real Estate Agent
Join a REALTOR® Association & MLS*



**Calaveras County
Association of REALTORS®**
1270 Suzanne Drive, Suite B
Angels Camp, CA 95222
(209) 736-4600 www.calaverasrealtors.com

**zipForm®
Training**

TUOLUMNE COUNTY ASSOCIATION
OF REALTORS®

14195 TUOLUMNE ROAD, SONORA CA 95370

Tuesday, April 19, 2016

10 a.m. - 11:30 a.m. | zipForm® Basic with
zipTMS™

11:45 a.m. - 1 p.m. | zipForm® Advanced
with zipTMS™ and Digital Signatures

**LEARN TO ACCESS YOUR
C.A.R. MEMBER BENEFITS**



- zipForm® Plus
- Online document storage
- Import MLS data using MLS-Connect
- zipForm® Mobile and TouchSign™
- zipTMS™ - **NEW NAR and C.A.R. Member Benefit!**

Feel free to follow along during the training.
Bring your laptop devices!

REGISTER TODAY!

Call | 209-532-3432
Website Events | www.tcrealtors.org
MLS LAMPS | <https://tcar.getlamps.net>

**REGISTER NOW TO ATTEND THIS
C.A.R. LIVE INSTRUCTOR CLASS AT
TCAR IN APRIL - SUPPORT TCAR
EDU BY ATTENDING CLASSES!**



TUOLUMNE REALTOR®
“The Voice of Real Estate for Tuolumne County”

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



Patty McGowan
Mortgage Loan Officer

NMLS 1267295
CALL 209-206-6170



home lending

pattymcgowan@umpquabank.com
umpquabank.com/pmcgowan

PERMANENT FOUNDATIONS
LEVELING - PIERS - PADS
CA. STATE LICENSE #810982

JOE TRAPANI



CUSTOM MANUFACTURED HOME SERVICES

(714) 290-7543

trapanijoe@hotmail.com

Member FDIC Equal Housing Lender NMLS # 401867

TCAR Calendar of Events:

- March 3 **Education:** 1031 Exchange 11:30am-1pm at TCAR Bill Angrove, Preservation Management - Brown Bag Lunch Event - **FREE EDUCATION EVENT** for TCAR Members!
- March 10 **General Membership Meeting:** 9:30am - Local Government Topics - Keynote Speakers from Tuolumne County - Refreshments provided by Eason Insurance Agency
- April 7 **Annual Housing Programs Presentation** 9:30am - Sheila Shanahan, Tuolumne County - Refreshments provided by Academy Mortgage
- April 7 **TCAR Charity Fundraiser:** Stage 3 Theater Preview Night
- April 9 & 10 **TCAR Community Event:** Home & Garden Show
- April 19 **Education:** C.A.R. ZipForms Live/Instructor based class 10am-1pm at TCAR (Need Sponsor)
- April 27 **FREE** TCAR Bus to C.A.R. Legislative Day in Sacramento - Region 7 Leg Day Luncheon
- April 27-29 C.A.R. Business Meetings in Sacramento
- May 14 **TCAR Community Event:** Local Mother Lode Parade
- May 20 **C.A.R. Economic Update** with Leslie Appleton-Young 9am at TCAR
- May 30 TCAR Closed for Holiday
- June 1 **Education:** Disclosures Class 10am-2pm \$65 w/CE credit C.A.R. Instructor Howard Fallman
- July 6 **TCAR General Membership Meeting:** Election 2017 Board & Officers
- August 12 **TCAR Charity Fundraiser:** Bus to S.F. Giants Game
- September 28 - October 1 **CAR Expo & Business Meetings** in Long Beach
- October 21 **Board of Directors & Officers TCAR Installation Event** at Black Oak Casino Resort
- November 9 **Education:** RPA Class, \$65 w/CE credit, C.A.R. Instructor Howard Fallman
- November 25 **TCAR Community Event:** Local Christmas Holiday Parade / December 6 Annual MLS Breakfast

Tuolumne REALTOR®

“The Voice of Real Estate for Tuolumne County”

Our mission is to contribute to the elevation of our professional Realtor® image and to support our members commitment to success.



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



NAR CODE OF ETHICS TRAINING BY DECEMBER 31, 2016

About the Training Requirement

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time within four-year cycles. The training must meet specific learning objectives and criteria established by the National Association of REALTORS®.

The current four-year cycle will end Dec. 31, 2016.

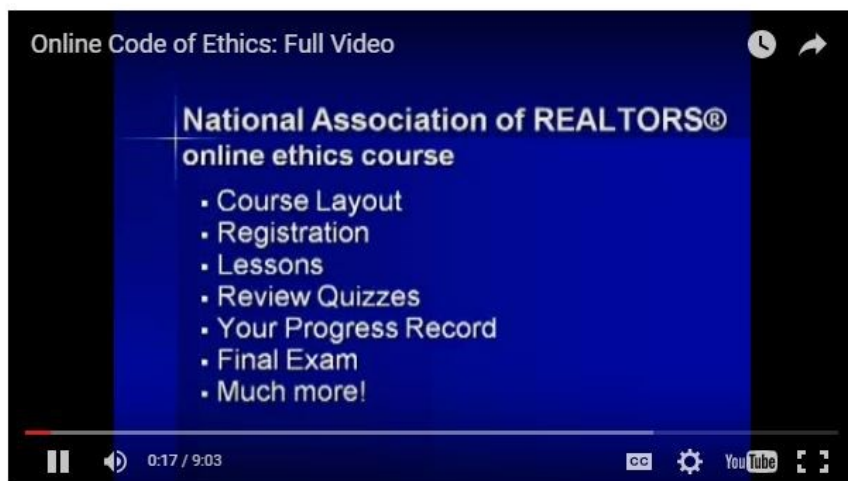
Training may be completed through local REALTOR® associations or through another method, such as home study, correspondence, classroom courses, or online courses.

**NAR
online
Code of
Ethics
training
is
FREE**

Learn what login information you'll need, the best browsers to use, what to expect once you complete the course, and other [tips for taking the course](#).

Video: How to Complete the Training

JANUARY 12, 2012



This tour will help make your online training experience as productive and enjoyable as possible by familiarizing you with the course layout and answering frequently asked questions before you begin. You can watch the full video tour or specific segments. Please note that the tour is optional; to bypass it and go directly to the course, click "Skip the Tour/Start the Course" below.

**DOWNLOAD PDF
NAR 2016 CODE
OF ETHICS HERE**

Existing Members:

[Begin or resume the existing member course now](#)

New Members:

[Begin or resume the new member course now](#)

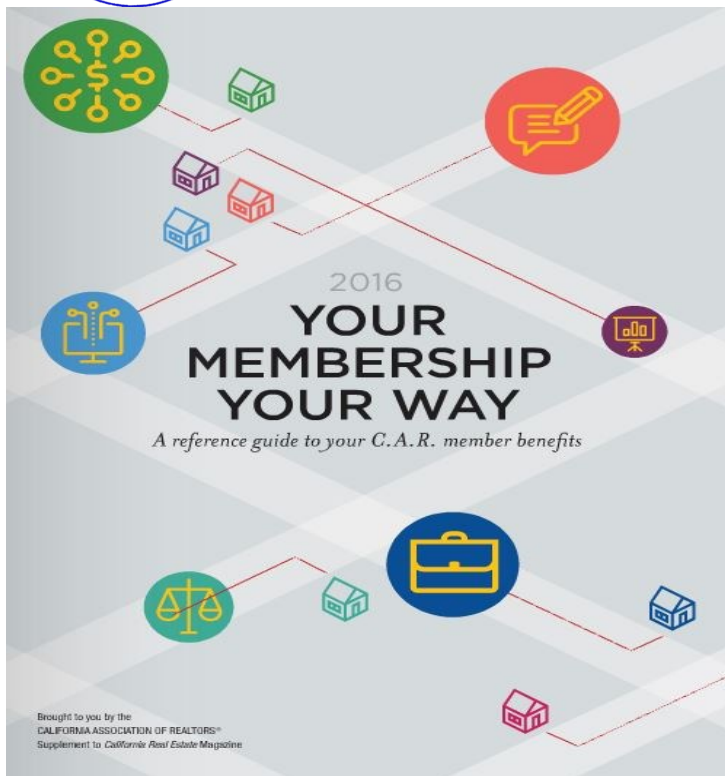
[Check if you have completed the course](#) by clicking the "View My Education Records" link on this page.



TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org

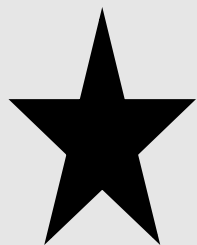


FREE TRAINING!

Webinars & Videos

**Use Your
Realtor
Benefits!**

**12 FREE Hours
Online CE Courses**



**CLICK HERE TO
WATCH A VIDEO
ABOUT YOUR
MEMBER BENEFITS**

**So Many
Freebies &
Discounts!**

C.A.R. Offers You Smartphone Apps to Help Conduct Your Business Anywhere You Go!

Legal Hotline



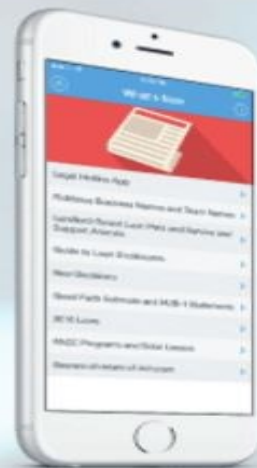
C.A.R. Legal Hotline app

C.A.R. members now can access C.A.R. Legal information using a new smartphone app. Through the free app, the following is available:

- Recent laws
- Legal Q&As - sorted alphabetically or by category
- The standard forms list.
- Legal Live and Everyday Ethics webinars
- Access to zipForm® Mobile
- Detailed click-to-call contact list featuring essential C.A.R. phone numbers and contact information.
- and more.

Get more information and download the app.

**TAKE THE
C.A.R.
LEGAL HOTLINE
WITH YOU EVERYWHERE!**



Get the new
and
FREE
Legal Hotline App
today!





TUOLUMNE REALTOR®

"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



Join Us in Sacramento for
C.A.R. Legislative Day
Wednesday, April 27th



Calling all TCAR Members: FREE Bus! Region 7 Lunch! More!

Hop the **FREE** bus & come to Legislative Day in Sacramento and join 2,000 of your closest **REALTOR®** friends for a day filled with networking, meetings with your state legislators, and lively discussions on the hottest issues most important to your industry.

Legislative Day is an excellent opportunity for **REALTORS®** from across California to meet with their state legislators to discuss the issues that impact the real estate industry the most. **REALTORS®** play a critical role in stopping bad legislation and promoting good bills. Attending Legislative Day is not only a great investment in your business, but also provides a chance to hear from the state's most dynamic political leaders and the leadership of your state association. This year, Governor Jerry Brown has been invited to address C.A.R.'s Legislative Day.

The **Region 7 Luncheon** is held at the Sutter Club, following the morning briefing. Cost is \$50.00 to members, call CVAR at (209) 858-1700 to book your seat & entrée selection. *Members can be reimbursed for the cost of lunch using the C.A.R. Scholarship program, but must register for the lunch event via the TCAR MLS LAMPS system to receive reimbursement, and must pay CVAR up front (can use credit card over the phone or send check) for the lunch cost.* TCAR will submit request to C.A.R. for the scholarship program & subsequent reimbursement to members. See separate Region 7 event flyer for details; please note the dress code.

The **FREE** bus to C.A.R. Leg Day will pick up TCAR members at Starbucks in the Junction Shopping Center at 6:15 a.m. *TCAR Members must register for the Free Leg Day Bus via the TCAR MLS LAMPS system.* Book your seat now, fill the bus!

For more information, contact the Tuolumne County Association of **REALTORS®**.



TUOLUMNE COUNTY
ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418
www.tcrealtors.org



Book
your
seat
on the
FREE
bus to
CAR
Leg Day

Go to
[TCAR](#)
[MLS](#)
[LAMPS](#)
[system](#)
& select
the
“event”
for
Leg Day
2016
Free
Bus



TUOLUMNE REALTOR®

"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



PLEASE JOIN US FOR
2016 REGION 7
LEGISLATIVE DAY LUNCHEON
(New Location)

Wednesday, April 27, 2016

CLICK HERE TO
REGISTER FOR C.A.R.
SPRING MEETINGS

SUTTER CLUB
1220 9th St. Sacramento

C.A.R. Legislative Briefing Session 9-11
Region 7 Meeting & Luncheon 11:30-1:30
Come & Meet your Local and State Legislators

\$50 FOR C.A.R. MEMBERS

ATTIRE

- **Attire:** collared shirt, slacks or khakis (for men)
- **No jeans, T-shirts, shorts, flip-flops or tank-tops are allowed.**

RESTRICTIONS

- Limited cell phone use in private room only.
- All photography limited to our event only.



**CHOICE OF
ENTRÉE**

- Pan Roasted Chicken with Wild Mushrooms & Truffle Sauce
- Grilled Portabella Mushroom & Vegetable Stack with Marinara Sauce

DESSERT

- Homemade Apple Strudel with Caramel Sauce & Vanilla Bean Ice Cream

RSVP TO RACHEL@CVAR.ORG

Make checks payable to "LAR Region 7" and mail to CVAR 16980 S. Harlan Rd. Lathrop, CA 95330
or call CVAR at 209-858-1700

To ask to be reimbursed the cost of the Region 7 Leg Day Luncheon via the CAR Scholarship Fund you **MUST:**

First

Reserve your seat, select your meal & pay CVAR directly

Then

Use the [TCAR MLS LAMPS system to register](#) for the Region 7 lunch event (TCAR will submit list to CAR for funds return)