



TUOLUMNE REALTOR®
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TUOLUMNE COUNTY ASSOCIATION of REALTORS®

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www.tcrealtors.org



GENERAL MEMBERSHIP MEETING

Tuesday, February 9, 2016
TCAR Conference Center
9:30 a.m. – 11:30 a.m.
FREE
(Snacks will be Provided)

Featuring Keynote Speaker
Laurie Bell Schrum

Attorney
Kroloff, Belcher, Smart, Perry & Christopherson
and Region 7 Council

Update From California Association
of Realtors® Winter Meetings

Reservations required, seating is limited:
RSVP via tcar.getdamps.net
Tuolumne County Association of REALTORS®
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TOC





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**A Message From
Your Association
Executive**

**Attention Realtors!
NAR CODE OF
ETHICS
CERTIFICATION
Required This year!**

See [PAGE 13](#) for details

Grievance & Pro Standards Service

TCAR needs members for Grievance & Pro Standards Committee service! Can you help? [SEE PAGE 5](#) for more info!

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WELCOME NEW MEMBERS!

New REALTOR® Member(s):

Tom Griggs - Agent - Frontier Property Management
Stacy Siville - Agent - CB Mother Lode
Debbie Jenness-Johnson - Agent - Re/Max Gold Sonora
Janina Campbell - Agent - Berkshire Hathaway Home Services Sonora
Tim Nash - Agent - Berkshire Hathaway Home Services Sonora
Suzanne Cruz - Agent - Allison James Estates & Fine Homes Oakdale
Joshua Bailey - Agent - Century 21 Wildwood Twain Harte
Joshua Deknoblough - Broker - Josh Deknoblough Real Estate
Christian Sharp - Agent - Sharp Realty, Don Sharp Broker

New Affiliate Member(s):

Golden State Finance Authority - Carolyn Holmes, Marketing Director



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Risk Management

Learn How to Prevent Claims and Lawsuits with a Course in Risk Management

This course is designed to help minimize the chance of having a claim or lawsuit filed against you by following some simple Risk Management steps and by becoming educated in the areas which cause the greatest incidence of claims. The suggestions, education, and advice presented can limit your liability and assist you with the handling of a claim if you are faced with one.

This course provides you with valuable information on risk management, including:

- An understanding of the basic concepts of risk management.
- The ability to identify common areas of risk.
- An understanding of licensee activities likely to contribute to risk.
- Practical examples of high risk areas.
- Examples and guidelines for risk reduction.
- How risk management impacts the consumer.
- An understanding of legal responsibilities.

(This course is DRE accredited for 3 hours of Continuing Education credit in Risk Management)

DRE Sponsor No. 0001

INSTRUCTOR:	Howard Fallman, C.A.R. Instructor
DATE:	Wednesday February 17, 2016
TIME:	10am to 2pm
LOCATION:	TCAR Conference Center, 14195 Tuolumne Road, Sonora, CA 95321
PRICE:	\$65 each includes 3 hours CE credit
ENROLL:	https://tcar.getlamps.net/DefaultN.aspx



www.car.org/education | education@car.org | 213-739-8241

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FEBRUARY 2016 GAD CORNER

Government Affairs Update - Karen Burkhardt, Government Affairs Director

Contact karenmburkhardt@gmail.com 772-8097 (cell – 916/947-0563)

for more information or to share information on the topics below or on other governmental topics.

More on pervasive tree mortality

The Board of Supervisors recently approved a budget of more than \$400,000 toward work on the hazard tree removal plan. The California Disaster Assistance Act (CDAA) was approved for Tuolumne County on November 18th and will reimburse up to 75% of all eligible costs.

Mike Albrecht, Sierra Resource Management, Inc., was approved by the Board as the project manager. At the 1/19 Board meeting, Mike described his approach to the project, which includes assessing and locating tree hazard threats to county property and public safety, coordinating with wood markets, helping Licensed Timber Operators register with the State, finding wood yards for storage, and coordinating and communicating with State and county staff. In executing the agreement with Sierra Resource Management, the Supervisors made clear the company will not be allowed to profit from wood revenue, or from direct service as labor.

Traci Riggs, County OES Coordinator, is scheduled to present an update on the tree mortality plan at your T.C.A.R. General Membership Meeting on 3/10. If you have questions about what the county plan is, attend this meeting.

Follow progress and updates on the County Website at

<http://www.tuolumnecounty.ca.gov/index.aspx?NID=966> .

First member survey coming your way

The Local Government Relations Committee goals for 2016 include surveying T.C.A.R. members a couple of times per year. This year's first survey will ask your opinion of the effect of pervasive tree mortality on county real estate. Please take a few minutes to respond to LGR Committee surveys.

Housing Policy Committee met in January, continued discussion of PACE

County staff and Supervisor Hanvelt, Chair of the County Housing Policy Committee, invited a Ygrene representative to speak on their Property Assessed Clean Energy program. During discussion, the representative mentioned that El Dorado County supervisors had recently approved PACE programs to operate in El Dorado county.

Because evidence has mounted in recent months demonstrating the housing finance complications with PACE loans in first position, I contacted the GAD for the El Dorado County Association of Realtors®. The EDCAOR GAD said they were blind-sided by their Board of Supervisors action, and are now working to “not promote” PACE programs. The El Dorado County website page describing PACE has a section entitled “Risk Considerations for Participating Property Owners”. Find the county statement concerning PACE at <https://www.edcgov.us/Goverment.aspx?id=30064771270> .

The T.C.A.R. Board continues to be opposed to the adoption of PACE programs for Tuolumne County.

In other action, the committee decided to plan a community forum on home ownership and home energy efficiency upgrades in conjunction with the T.C.A.R. Public Relations Committee, under the leadership of Jan Dyer. HPC staff, Sheila Shanahan, and committee members Ron Kopf and Mike Lemke, and others in attendance at the HPC meeting, offered to work on the planning task force. Rachelle Kellogg and Kim Campbell from the City of Sonora also offered to work on the community forum project. Rachelle has offered the use of the Opera Hall as the venue for the community forum.

Meetings of Note:

Members of the Local Government Relations Committee will meet on 2/10 with Supervisor John Gray. John is planning to run again this year for his Fourth District supervisor seat. John was 2015 Board Chair.



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TCAR 2016 COMMITTEE SERVICE INFORMATION

Click here for
TCAR 2016
Committee Roster

Grievance, Pro Standards & BOD training by Dave Tanner, C.A.R.
LIVE CLASS - 1pm-4pm Wednesday, February 17, 2016
Sacramento AOR, 2003 Howe Ave, Sacramento, CA 95825
Contact: Lyndsey Harank, (916) 437-1226 lharrank@sacrealtor.org

NOTE: TCAR needs members to serve on the Grievance and Pro Standards committees, without these complaint processing committees your local AOR cannot exist. Training and certification is REQUIRED EVERY 2 YEARS for Grievance or Pro Standards committee service. TCAR will reimburse the cost of training. Here is a link to the C.A.R. Grievance & Pro Standards ONLINE training.
<http://prostandards.learningcenter.com/partners/carpro/>
Once you have successfully completed the course, send your transcript & payment receipt to TCAR for filing and reimbursement. And THANK YOU for your committee service!

GRIEVANCE & PRO STANDARDS COMMITTEE INFO

GRIEVANCE COMMITTEE

The Grievance committee investigates all written ethics complaints received by the Association Office to determine whether it warrants consideration by a Hearing Panel of the Professional Standards Committee. May refer to a Board Mediator, if applicable.

MUST attend C.A.R. Professional Standards Training Session every two years serve on this committee (paid for by the Association). Stays current on changes in the Code of Ethics and works with the Professional Standards Committee in keeping the membership informed on ethics.

Standing Committee.

Must serve on this Committee before applying for the Professional Standards Committee. Members serve three-year term. Meets when/where needed. Note: It is recommended that agents have several years of experience in the business before applying to serve on this committee.

Prerequisite: Current C.A.R. Professional Standards Training/Certification is required.

PROFESSIONAL STANDARDS COMMITTEE

The Professional Standards committee holds formal hearings when an Arbitration complaint is filed; also holds formal hearings when recommended by the Grievance Committee involving alleged ethical and MLS Rules & Regulations violations. Sits on a hearing Panel when requested. Recommends to the Board of Directors policies in the areas of Ethics and Arbitration. Works with the Grievance Committee in keeping the membership informed on Ethics and Standards of Practice.

MUST attend C.A.R. Professional Standards Training Sessions (paid for by the Association) to be on this committee. Stays current on all Code of Ethics and Standards of Practice changes. The Chairperson speaks at the new Members Orientation Program.

Standing Committee. Members serve three-year term.

Prerequisite: Previous service for 3 or more years on the Grievance Committee. Current C.A.R. Professional Standards Training/Certification is required.



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From the MLS Director's Desk: Ofelia Ontiveros MLS Director

Accuracy of Listing Information in the MLS is YOUR Responsibility!

Listing Broker: Not only does the Listing Broker “own” the listing(s) of their agents, they also OWN the responsibility for the accuracy of listing details in the MLS. So, please be sure that your agents fully understand the need for careful research and entry of listing details for the MLS.

Listing Agent: If you use an assistant for input & maintenance of listing data for the MLS, it is still YOU (and your Broker) who are responsible for the accuracy of the listing details in the MLS. Data entered to the MLS should be carefully reviewed before it is published to the MLS. You can use the “Partial Listing” status to save listing data in the MLS without it being visible to other agents and the public, until you have finished verifying the property details. Then, once you are sure it is complete and accurate, you can publish it to the MLS as an active listing.

Incorrect and incomplete listing data in the MLS affects everyone! How?

1. Public facing websites will show incorrect or incomplete information, which may lead to loss of potential buyers or dissatisfied sellers.
2. Appraisers rely on accurate information in the MLS, in order to correctly value properties for lenders and owners working with financing, insurance and other similar transactions. This is especially true of Sold data fields, such as Seller Concessions, Sold Price, etc.
3. Agents' MLS Searches & CMAs can be adversely affected too. Incorrect data in the MLS may cause your property listing not to be shown to prospective buyers because it was not accurately reflected in listing search results. Your listing may be incorrectly include in, or left out of, a CMA search and report due to invalid listing details.

MLS Hints: Don't just fill in the **REQUIRED** data fields for a listing in the MLS, fill in as many of the **Optional Fields** as you can too, that way you give the most complete picture of the property listing possible. Be especially careful with fields that affect searches and mapping such as Area, Sub Area, Street Name, etc.

And, if you see a listing in the MLS with incorrect or misleading information, take the time to REPORT it to the TCR MLS Office Staff so that the situation can be corrected.

MLS STATUS CODES UPDATE

[CLICK
HERE FOR
PDF OF
TCAR MLS
STATUS
CODES
& INFO](#)

FAIR HOUSING WORD & PHRASE GUIDE

[CLICK
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Join us for this informative workshop featuring Bill Angove, Vice President of Asset Preservation, Inc. Learn about capital gain, estate and other tax issues and how your customers can avoid the higher capital gain taxes that have gone up this year.

Topics include:

- ⇒ Simple ways to analyze investment properties to determine value.
- ⇒ How to determine an investor's rate of return.
- ⇒ How people achieve financial independence by investing in real estate.
- ⇒ How to utilize investment analysis to unlock new sources of income.
- ⇒ How to price and market investment properties.
- ⇒ Get the latest 1031 updates and threats.
- ⇒ How to analyze the local market and apply creative 1031 exchange strategies.
- ⇒ The definition of "like-kind" property.
- ⇒ Delayed exchange rules and identification requirements.
- ⇒ What real estate professionals need to know about 1031 exchanges.

Mark your calendar!

What

**The Power of 1031 Exchanges
and Analyzing Investment Properties**

**Presented by Bill Angove,
Vice President of Asset Preservation, Inc.,**

When

**Thursday– March 3, 2016
11:30 am to 1:00 pm**

Where

**Tuolumne County Association of Realtors
14195 Tuolumne Road, Sonora
RSVP to Shauna Love
Shauna@TCRealtors.org
209-532-3432**



Bill Angove
Asset Preservation, Inc.
1420 Rocky Ridge, Ste. 100
Roseville, CA 95661
800-282-1031 ext. 3519
bill@apiexchange.com



apiexchange.com info@apiexchange.com

National Headquarters: (800) 282-1031 (916) 791-5991
Eastern Regional Office: (866) 394-1031 (631) 359-3617

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General Information

2016 Officers

Val Ogletree — President
Adam Wilson — President Elect
Paul Wild — Treasurer

2016 Board of Directors

Kathie Burby — Past President
Veronica Hemphill — Director
Melissa Oliver — Director
Susan Paris — Director
Roy Navarro — Director
Sam Segerstrom — Director

The Board of Directors meet at 9:00AM
on the third Wednesday
of each month at TCAR
(unless otherwise announced)

TCAR Staff

Shauna Love—Executive Officer

Shauna@TCRealtors.org

Ofelia Ontiveros—MLS Director

Ofelia@TCRealtors.org

Karen Burkhardt—Government Affairs Dir.

Karenmburkhardt@gmail.com

Carolyn Botell—RETS/IDX Administrator

Carolyn@TCRealtors.org

T.C.A.R.

14195 Tuolumne Rd, Sonora, CA 95370

PH (209) 532-3432

FAX (209) 533-9418



Have you seen TCAR's Facebook page?

<https://www.facebook.com/home.php#!/pages/Tuolumne-County-Association-of-Realtors/125779880796966?fref=ts>

Log in, search Tuolumne County Association of REALTORS® , and “like” us
To get your Association news via facebook.

TCAR Newsletter Advertising Rates

Times Per	12X	5-11X	1-4X
Full Page	150	190	225
Half Page	80	100	120
Quarter Page	45	55	65
Business Card	25	30	35
Inside Front or Back Cover	200	240	275



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**Tuolumne County Association of REALTORS®
General Membership Meeting**

**Thursday March 10, 2016
9:30 AM
T.C.A.R. Conference Center**

Water Resources & Tree Mortality Update

Tracie M. Riggs, Deputy County Administrator & OES Coordinator

- Review of the effect of drought on county wells
- State assistance program for residential potable water supply
 - Pervasive tree mortality: What's the plan?

Larry Beil, County GIS Coordinator

- Presentation of failed wells map

TUD Capital Improvement Plan

Thomas J. Haglund, TUD General Manager

Lisa Westbrook, TUD Public Relations/Communications Coordinator

- Tuolumne Utilities District Capital Improvement Plan:
Overview and Schedule

PLEASE RSVP USING TCAR MLS LAMPS <https://tcar.getlamps.net/>



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CALIFORNIA ASSOCIATION OF REALTORS® (CAR)

CAR LEGAL HOTLINE SALESPERSON 1-213-739-8282

CAR LEGAL HOTLINE BROKER/OFFICE MANAGER 1-213-739-8350

CAR CUSTOMER CONTACT CENTER (HELP DESK): 1-213-739-8272 cs@car.org

ZIPFORMS & RELAY PRODUCT HELP

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RELAY™ Products 1-586-840-1168

NATIONAL ASSOCIATION OF REALTORS® (NAR)

NAR CUSTOMER SUPPORT: 1-800-874-6500

NAR INFORMATION CENTRAL: infocentral@realtors.org

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1-877-699-6787 Option 1 Tech Support—Option 2 Billing—Option 3 Services suprasupport@fs.utc.com

KIM VOICE FOR AGENTS (for emergency key update code) 1-800-844-7560

COUNTY HOUSE NUMBER INFORMATION

Mariposa County House Numbering, Assessor/Records Office, 4982 10th St., Mariposa (209) 966-2332

Tuolumne County House Numbering, Public Works, 48 W. Yaney Ave. Sonora (209) 533-5628



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**EDUCATION
OPPORTUNITY
FOR TCAR
MEMBERS**

Transfer of Death Deed

Jim Hildreth, CCAR Mediator

Wednesday February 10, 2016

10:00 AM CCAR board office

1270 Suzanne Dr Suite B Angels Camp, Ca

Jim will review New 2016 Laws,
Transfer of Death deed, RE Probate effective 1/1/16
for those who do not have a will or cannot afford one.

Open to both CCAR and TCAR members
RSVP to info@calaverasrealtors.com or 736-4600
Class size will be limited to first 30 RSVP's



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As part of your 2016 C.A.R. membership you receive **12 FREE** hours of online CE courses from C.A.R. and The CE Shop.

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offered at various locations throughout Tuolumne County

WEEK OF FEB. 1-11 2016

CLASS SCHEDULE:

Monday, February 1
Drop-in at TCSOS 9-12 / Karen

Tuesday, February 2
Basic Internet at MLJT 9-11 / Mick

Wednesday, February 3
Basic Computer at TC Library 1-3 / Greg

Thursday, February 4
Basic Internet at TC Library 1-3 / Robert

Tuesday, February 9
Basic Computer at MLJT 9-11 / Mick

Wednesday, February 10
Basic Internet at TC Library 1-3 / Greg

Thursday, February 11
Basic Computer at TC Library 1-3 / Robert

ABOUT OUR CLASSES

Are you in the dark about how to use the Internet? Would you like to take part in this new world of communication, shopping, medical services, education and more? Then join the Coach and Learn program for a FREE Basic Internet class and Basic Computer class for beginners.

In Basic Computer, learn about:

- Computer hardware/software
- Develop knowledge of terminology
- Become familiar with mouse & keyboard
- Perform basic computer tasks in Windows
- Troubleshoot computer problems

In Basic Internet, learn about:

- Overview of the Internet
- How it works
- Safety, security & privacy
- How to use a web browser
- Hands-on practice
- Questions & answers

Did we mention you will also have fun? SEE MORE INFO ON BACK.

Email: coachandlearn@gmail.com
Phone: 209.536.8757
Web: www.centralsierracommunity.org



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E-mail: Eldorado.septic@sbcglobal.net



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EMAIL debailey@firstam.com
www.firstam.com/rep/debailey

TCAR Calendar of Events:

- | | |
|-------------------------|--|
| February 9 | 9:30am TCAR General Membership Meeting: Keynote Speaker Laurie Schrum , C.A.R. Updates |
| February 15 | TCAR Office Closed |
| February 17 | Education: Risk Management 10am-2pm \$65 w/CE credit C.A.R. Instructor Howard Fallman |
| February 17 | Grievance & Pro Standards Training at Sacramento AOR |
| March 3 | Education: 1031 Exchange 11:30am-1pm at TCAR Bill Angrove, Preservation Management |
| March 10 | 9:30am TCAR General Membership Meeting: Keynote Speakers Tuolumne County |
| April 7 | 9:30am Annual Housing Programs Presentation - Sheila Shanahan, Tuolumne County |
| April 7 | TCAR Charity Fundraiser: Stage 3 Theater Preview Night |
| April 9 & 10 | TCAR Community Event: Home & Garden Show |
| April 19 | Education: ZipForms Class 10am-1pm at TCAR |
| April 27 | Free TCAR Bus to C.A.R. Legislative Day in Sacramento |
| May 14 | TCAR Community Event: Local Mother Lode Parade |
| May 20 | 9am C.A.R. Economic Update with Leslie Appleton-Young |
| June 1 | Education: Disclosures Class 10am-2pm \$65 w/CE credit C.A.R. Instructor Howard Fallman |
| July 6 | TCAR General Membership Meeting: Election 2017 |
| August 12 | TCAR Charity Fundraiser: Bus to S.F. Giants Game |
| November 9 | Education: RPA Class, \$65 w/CE credit, C.A.R. Instructor Howard Fallman |
| November 25 | TCAR Community Event:: Local Christmas Holiday Parade |
| December 6 | Annual MLS Breakfast |

Tuolumne REALTOR®

"The Voice of Real Estate for Tuolumne County"

Our mission is to contribute to the elevation of our professional Realtor® image and to support our members commitment to success.



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NAR CODE OF ETHICS TRAINING BY DECEMBER 31, 2016

About the Training Requirement

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time within four-year cycles. The training must meet specific learning objectives and criteria established by the National Association of REALTORS®.

The current four-year cycle will end Dec. 31, 2016.

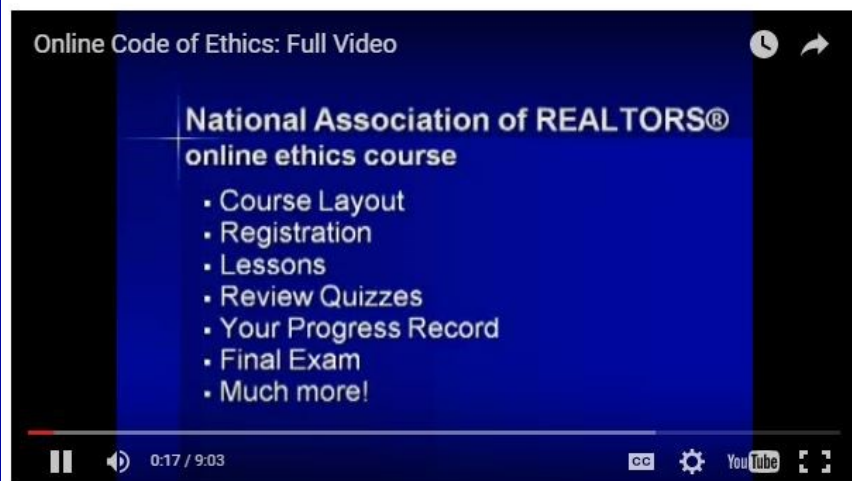
Training may be completed through local REALTOR® associations or through another method, such as home study, correspondence, classroom courses, or online courses.

**NAR
online
Code of
Ethics
training
is
FREE**

Learn what login information you'll need, the best browsers to use, what to expect once you complete the course, and other [tips for taking the course](#).

Video: How to Complete the Training

JANUARY 12, 2012



This tour will help make your online training experience as productive and enjoyable as possible by familiarizing you with the course layout and answering frequently asked questions before you begin. You can watch the full video tour or specific segments. Please note that the tour is optional; to bypass it and go directly to the course, click "Skip the Tour/Start the Course" below.

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TUOLUMNE REALTOR®
"The Voice of Real Estate for Tuolumne County"

TUOLUMNE COUNTY ASSOCIATION of REALTORS®

14195 Tuolumne Road, Sonora, California 95370
Tel. (209) 532-3432 – FAX (209) 533-9418 - www.TCRealtors.org



The children at Tenaya Elementary School, Tioga High School, Lake Don Pedro High School & the local Pre-School all say **THANK YOU** for supporting their youth programs!



THANK YOU TO EVERYONE WHO HELPED RAISE FUNDS VIA THE ANNUAL GOLF FOR SCHOOLS TOURNAMENT AT PINE MOUNTAIN LAKE, GROVELAND...
Dave Lint, Event Organizer





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WHY CONTRIBUTE TO H.A.F.?

✓ **What is the CAR Housing Affordability Fund (H.A.F.)?**

The HAF was established in 2002 as a charitable non-profit fund, whose purpose is to provide direct assistance to address the housing crisis in California. The state suffers from both a chronic long-term housing shortfall and a chronic housing affordability problem.

C.A.R. already has a long track record of achievements on the housing affordability front in the policy/legislative arena. The H.A.F. will support statewide and local efforts to make a direct impact on the housing affordability problem.

✓ **What is the H.A.F. Mission Statement?**

The CALIFORNIA ASSOCIATION OF REALTORS® Housing Affordability Fund plays an active role in addressing the ongoing housing affordability crisis facing our state. The fund will raise and distribute funds and partner with other groups to promote housing and homeownership and address all housing opportunities locally and statewide.

✓ **Are contributions to the H.A.F. tax-deductible?**

Yes. This is a charitable fund so your contributions as an individual/business are tax-deductible to the extent provided by law. H.A.F. is exempt under Section 501(c)(3) of IRS Code.

✓ **Where can I send my contribution?**

We are happy to announce that our new **H.A.F. Online Donation Payment Service** is now available. No matter where you are, you can make a (FREE) online payment anytime of the day. It provides a fast, secure, and convenient way to donate online, not only is this online bill payment system easy to use, but you can also sign up for a payment plan directly here, plus you'll receive an automatic e-mail alert when your payment is made to your account.

IT'S SIMPLE, MAKE YOUR DONATION HERE TODAY!

Or you can always mail your contributions to the address below:

Make checks payable to:

C.A.R. Housing Affordability Fund (or C.A.R.H.A.F.)
CALIFORNIA ASSOCIATION OF REALTORS®
Attn.: Alma Menchaca
Member Information Department
525 S. Virgil Avenue
Los Angeles, CA 90020

✓ **What types of contributions can the H.A.F. accept?**

The H.A.F. can accept contributions in the form of cash, checks, and credit card payments. For more information on the types of contributions H.A.F. accepts, please contact Julissa Gómez at (213) 739-8380 or julissag@car.org

✓ **Who may contribute to the H.A.F.?**

The H.A.F. accepts tax-deductible charitable contributions from REALTORS®, other individuals as well as business and other organizations.

✓ **How will the HAF address housing affordability problems? What types of projects will H.A.F. support?**

H.A.F. supports a wide variety of programs based on the stated need and participation of the local REALTOR® association. Some efforts have included:

- Down payment or closing cost assistance.
- Employer assisted housing program.
- These are just examples. Each local association is free to choose solutions that fit the needs of its community.



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HOMEOWNERSHIP MATTERS

HELP PROTECT YOUR LIVELIHOOD

C.A.R.'s REALTOR® Action Fund: FIGHTING for OUR PROFESSION!

Savings due to C.A.R.'s Government Affairs Successes:

\$9,905

WE VALUE

Homeownership, Private Property Rights, Free Enterprise and a Responsible Government

Yes, I will contribute to the voluntary REALTOR® ACTION FUND in 2016, because it is needed to protect my livelihood.

FOR MORE INFO

REALTOR ACTION FUND
Fighting For Our Profession
A VOLUNTARY CONTRIBUTION TO THE REALTOR® ACTION FUND

(916) 492-5211
raf.car.org

What is RAF Doing for You?

- FIGHTING** Costly and Time Consuming Point of Sale Bills!
- FIGHTING** Independent Contractor Withholding!
- FIGHTING** Costly Transfer Taxes on Real Estate Transactions!
- FIGHTING** Statewide Service Taxes!
- PRESERVING** Mortgage Interest Deduction!

Protecting **PRIVATE PROPERTY RIGHTS** on every level!!

MAKE A DIFFERENCE

Contribute Today

The REALTOR® Action Fund (RAF) raises money to promote the values, attitudes, and beliefs of organized real estate; every dollar is used to protect and advance REALTORS® interests in government.

raf.car.org

HELP PROTECT YOUR LIVELIHOOD

CONTRIBUTE TO THE REALTOR® ACTION FUND TODAY!

CONTRIBUTOR INFORMATION

NAME (please print): _____

NRDS #: _____ ASSOCIATION: _____ REGION: _____

BILLING ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE NUMBER: _____

EMAIL: _____

COMMITMENT LEVEL

REALTOR® ACTION FUND VOLUNTARY CONTRIBUTION*

☐ \$20 ☐ \$49 ☐ \$148

INTRODUCTORY LEVEL "THE MINIMUM COST OF DOING BUSINESS" "THE TRUE COST OF DOING BUSINESS"

NAR MAJOR DONOR VOLUNTARY CONTRIBUTION*

NAR Sterling "R" **NAR Crystal "R"** **NAR Golden "R"**

☐ \$1000 ANNUAL ☐ \$2500 INITIAL ☐ \$5000 INITIAL

☐ \$449 SUSTAINING ☐ \$1500 SUSTAINING ☐ \$2000 SUSTAINING

Chartered NAR Sterling "R" (formerly known as the California Golden "R", prior to 12/31/2011) For NAR President Circle Members

☐ \$1000 SUSTAINING ☐ \$1000 SUSTAINING ☐ \$449 SUSTAINING

For NAR President Circle Members

Chartered NAR Golden "R" (prior to 1/01/02)

PAYMENT & SUBMISSION

*Payment plan available for all levels (for specific details visit our website listed below)

PAYMENT METHOD: ☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS ☐ DISCOVER

CREDIT CARD #: _____ EXP DATE: _____

CARD TYPE: ☐ PERSONAL ☐ CORPORATE

FAX this completed form to 916.492.5290 or; MAIL CHECK Attention: Lisa Edwards C.A.R. 525 South Virgil Avenue, Los Angeles, CA 90020 CONTACT Lisa Edwards: 916.492.5211 or lisae@car.org

ONLINE go to raf.car.org

Political contributions are not tax deductible as charitable contributions for federal and state income tax purposes. Contributions to the REALTOR® Action Fund are voluntary, and the amounts above are only guidelines; you may give more, less or nothing at all. Failure to contribute will not affect an individual's membership status in the California Association of REALTORS® (C.A.R.). Contributions will be allocated among three of C.A.R.'s political action committees (PACs), according to different formulas approved by C.A.R. for personal and corporate contributions. These PACs are: CREFAC (supports state and local candidates), CREFED (supports federal candidates), and CREFEC (makes independent expenditures in support of or opposition to candidates). C.A.R. also sponsors HIRAC which supports local and state ballot measures and other issues that impact real property in California. The allocation formula may change including re-designating a portion to RMAPC.

Super REALTORS®, working to protect your business

Your participation as part of C.A.R.'s Government Affairs Team strengthens your business. Economic analysis shows that C.A.R. lobbying and legislative activities, including the efforts of Super REALTORS®, saved agents on average \$9,905 and firms \$11,970.

REALTOR® Savings	
Preserving Dual Agency	\$2,588 (agent), \$4,653 (firm)
Preventing Point of Sale Retrofits	\$2,930
Reducing Exposure to Lawsuits	\$1,471
Preserving the Mortgage Interest Deduction	\$2,800
California Housing Finance Agency's Impact on Housing Market	\$116
REALTOR® Savings	\$9,905 (agent) \$11,970 (firm)

Be a Super REALTOR® as part of C.A.R.'s Government Affairs Team. Here's your playbook:

- ✓ Register to vote and cast a ballot in every election
- ✓ Respond to C.A.R. Red Alerts and Calls-for-Action
- ✓ Become a Legislative Liaison
- ✓ Sign up for C.A.R.'s Broker Involvement Program
- ✓ Come to Legislative Day in Sacramento
- ✓ Invest in the REALTOR® Action Fund

C.A.R.'s Government Affairs Team
You fight for your clients. We fight for you!

Stay connected as part of C.A.R.'s Government Affairs Team on Twitter™ by following @CARGovAffairs

To get involved, scan this code with your smartphone or visit: www.car.org/governmentaffairs/getinvolved

Use Homeowner Legislative Facts to inform clients about important issues.

CALIFORNIA ASSOCIATION OF REALTORS®

1121 L Street, Suite 600, Sacramento, CA 95814
Leading the Way... in Government Affairs™

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Last year, **C.A.R.** saved REALTORS® \$9,905

C.A.R.'s Government Affairs Team protects your business, keeping your money in your pocket!