



## **TUOLUMNE COUNTY ASSOCIATION of REALTORS®**







### **TUOLUMNE COUNTY ASSOCIATION of REALTORS®**

14195 Tuolumne Road, Sonora, California 95370 Tel. (209) 532-3432 - FAX (209) 533-9418 - www.TCRealtors.org

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## NAR/CAR/TCAR REALTOR® DUES PAYMENT DEADLINE REMINDER

REALTOR® dues are payable on or before January 1, 2016 \*\*\* Late Fee \$50 for all dues paid after January 31, 2016 \*\*\* Loss of Membership for Non Payment of dues by February 15, 2016

TCAR FEES PAYMENT DEADLINE REMINDER

TCAR fees due December 31, 2015 - Immediate drop for non payment - \$50 reinstatement fee AFFILIATE DUES (Annual \$100 TCAR) TCAR MLS ASSISTANT FEE (Annual \$50 TCAR) TCAR MLS PARTICIPANT/SUBSCRIBER FEE (Quarterly \$125 TCAR) TCAR MLS COOP KEY (Annual \$50 TCAR)

CLICK HERE for a step by step explanation of how to pay your 2016 annual Realtor dues online

CLICK HERE to access the NAR Ecommerce website to pay your 2016 annual Realtor dues NOW

See Page 12 for Shauna's Holiday Hints on What's HOT and What's NOT this season...

## WELCOME NEW MEMBERS! New REALTOR® Member(s):

Timothy Nash - Agent - Berkshire Hathaway Home Services, Sonora Janina Campbell - Agent - Berkshire Hathaway Home Services, Sonora Linda Logan - Agent - Real Living Sugar Pine Realty, Sonora Jeff Green - Broker - Allison James Estates & Fine Homes, Oakdale Suzanne Cruz-Agent-Allison James Estates & Fine Homes, Oakdale New Affiliate Member(s): None





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## Hark the TCAR Angels Sing Bring Your Voice and Let it Ring!

Annual Pop Hudson Community Sing
The community comes together to sing
Christmas Carols and rejoice the season.
Singing starts at 12:45 pm, each carol being
led by a community service group.

## Friday December 18<sup>th</sup>, 2015 Courthouse Park in Downtown Sonora

TCAR Members! PLEASE come and join in the fun! Contact your Happy Holiday TCAR Staff to sign up & receive information on where and when to meet. Bring your Santa or Elf hat!











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### DECEMBER 2015 GAD CORNER

Government Affairs Update - Karen Burkhardt, Government Affairs Director Contact karenmburkhardt@gmail.com 772-8097 (cell – 916/947-0563)

for more information or to share information on the topics below or on other governmental topics.

### County faces up to drought-Induced tree mortality

In October, the Board of Supervisors passed a resolution declaring a Local State of Emergency due to pervasive tree mortality. This action, recommended by the County Natural Resources Committee, will help secure state resources. Supervisors Hanvelt and Brennan were invited to attend a special meeting with Governor Brown's office on 10/26 to discuss the issue. Later in October, Governor Brown declared a State of Emergency due to Tree Mortality.

According to Daniel Richardson, Deputy County Administrator and staff to the Natural Resources Committee, the effect of tree mortality on life in Tuolumne County is particularly problematic because many dead trees are very close to residential areas and public infrastructure such as power lines, roadways, and water and sewer systems.

The supervisors have sent letters to state and federal legislators and advocacy groups asking for support and help to address tree mortality in the county. The Board has also directed county staff to engage a task force "aimed at putting an operational plan together to begin taking coordinated actions to remove problem trees around homes, businesses and critical private and public infrastructure". As of mid November, the task force has met and several individual meetings have been held with key industry stakeholders.

Tracie Riggs, County OES Coordinator, and Supervisor Hanvelt attended a meeting in Sacramento on 11/16 which included representatives from the Governor's office, California OES and Cal Fire. Discussion included the possibility of establishing "high hazard" zones where communications, evacuation routes, and water infrastructure are threatened by dead trees. Cal Fire would act as the lead agency for operations. Private property could be identified as being within such zones. Reporting on this meeting to the Board on 11/17, Supervisor Hanvelt said "We need to put a plan together and present it to the State and get some funding to help the county with this emergency."

### More on tree mortality

According to forest studies, as much as 60% of state and national forests are affected by dead or dying trees. A source from the US Forest Service in Groveland estimates that tree die off will continue for the next 2 years. Forested private land is affected and property owners are facing significant costs for tree removal.

A Tuolumne Fire Safe Council Website (<a href="www.TuolumneFireSafe.org">www.TuolumneFireSafe.org</a>) posting on 11/14 stated US Forest Service surveyors, who few over 4.1 million acres of public and private forest land in April 2015, found 20% of land covered by tree mortality, totaling over 10 million dead trees.

The Forest Service has found severe mortality in many pine species, especially Ponderosa Pine. At lower elevations, pine mortality is mostly caused by the Western Pine Beetle attacking drought stressed trees. This bark beetle is one of a genus of beetles whose name literally means "tree killer".

The posting goes on to advise property owners "For landscape trees of high value close to a home, watering may be one option to increase tree vigor against bark beetle attacks...Apply about 10 gallons of water for each inch of tree diameter (measured at chest height) around the drip line of the tree once, or several times a month during dry weather."

### Meetings of Note:

The Housing Policy Committee will meet at 9:30 AM on 12/9 to continue discussion of Property Assessed Clean Energy programs, and to review the HPC Annual Work Plan.

Members of the Local Government Relations Committee will meet on 12/9 with Sheila Shanahan to review progress with county housing programs for 2015.



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## Heads Up Affiliate Members

As of January 2016, each monthly TCAR Newsletter will feature the Business Card for up to 4 TCAR Affiliate Members, on various pages.

Don't miss out on this chance to promote your Affiliate business, send your .jpg or .pdf format (standard business card size) file to TCAR soon, so your firm is included in the rotation!

### 2016 TCAR Officers & Directors

PRESIDENT	Real Living Sugar Pine Realty	
Val Ogletree	P.O. BOX 577	
valo@valogletree.com	Mi Wuk, CA 95346	
	(209) 586-3242	
PRESIDENT- ELECT	Century 21 Wildwood	
Adam Wilson	P. O. Box 548	
adam_w@att.net	Twain Harte, CA 95383	
	(209) 586-3258	
TREASURER	Berkshire Hathaway HSCATH	
Paul Wild	P. O. Box 127	
wild@pcr1.com	Twain Harte, CA 95383	
	(209) 586-1107	
DIRECTOR	Coldwell Banker Segerstrom	
Veronica Hemphill	84 N. Washington Street	
veronicaforhomes@yahoo.com	Sonora, CA 95370	
	(209) 532-7400	
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kathieburby@yahoo.com	Sonora, CA 95370	
	(209) 533-4242	
DIRECTOR	Yosemite Region Resorts	
Roy Navarro	18687 Main Street, Suite E	
buypmlhomes@gmail.com	Groveland, CA 95321	
	(209) 962-1111	
DIRECTOR	PMZ Real Estate	
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melissao@melissao.com	Sonora, CA 95370	
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DIRECTOR	Susan Paris, Broker	
Susan Paris	22902 Twain Harte Drive, Suite E	
susan@susanparis.com	Twain Harte, CA 95383	
	(209) 232-0732	
DIRECTOR	Coldwell Banker Segerstrom	
Sam Segerstrom	84 North Washington	
sslambda@yahoo.com	Sonora, CA 95370	
	(209) 532-7400	





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## From the MLS Director's Desk: Ofelia Ontiveros MLS Director

## A NEW FIELD IN THE MLS

A new field has been added to Residential Listing data screen/form, to help improve the accuracy of your listing information when there are two buildings included in a Residential property listing. The field is called Accessory Dwelling Type, and there is a a drop down menu where you specify the type of building. Also, beneath is a field for Total Square Feet, in this field you include the TOTAL square footage for BOTH buildings for the listing.

(32)	Number of Units	
(33)	Other Sleeping Areas	
(1)	Accessory Dwelling Type	
	Total Sq feet	

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Cottage			
Detached			
Kitchen			
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## **HEADS UP!**

Keep an eye out for your next MLS
Billing Cycle because it will include ANNUAL fees that have not been processed via the MLS LAMPS invoice & payment system. It's that time, time to pay 2016 Assistant, Coop Key, Affiliate and other similar annual dues/fees.





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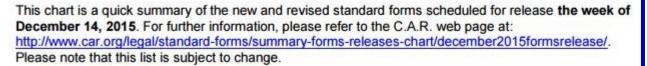


CLICK
HERE
TO
CLAIM
YOUR
FREE
12 C.E.
HOURS
FROM
C.A.R.
BY
DEC
31st

## **NEW C.A.R. FREE MEMBER BENEFIT**

BEING INTRODUCED BY C.A.R. FOR YOU: C.A.R. Legal Hotline App will connect members to C.A.R. Legal and give them a quicker, more user friendly experience while in the field. The Legal Hotline App will include information from the C.A.R. website such as the "What's New" articles, Recent Laws and News from the current and previous year, all of the legal articles, information on new and revised Standard Forms, webinar videos, quick access to zipForm® mobile, direct dialing capabilities: to the Legal Hotline, Customer Service, the Finance Helpline, the Ombudsman Hotline, Outreach Request, and RPA Class Request, as well as quick links to the social media pages. Click Here for more Infol

## December 2015 Form Release Quick Summary









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### 2015 Officers

Kathie Burby — President Val Ogletree — President Elect Paul Wild — Treasurer

### 2015 Board of Directors

Berit Brown — Director Steve Campbell Sr. — Director Veronica Hemphill — Director Stella Sauls — Director Adam Wilson — Director Director (Open position until 2016 term)

The Board of Directors meet at 9:00AM on the third Wednesday of each month at TCAR















Shauna Love—Executive Officer Shauna@TCRealtors.org Ofelia Ontiveros—MLS Director Ofelia@TCRealtors.org Karen Burkhardt—Government Affairs Dir.



PH (209) 532-3432

FAX (209) 533-9418

T.C.A.R. 14195 Tuolumne Rd, Sonora, CA 95370







Have you seen TCAR's Facebook page?

https://www.facebook.com/home.php#!/pages/Tuolumne-County-Association-of-Realtors/125779880796966?fref=ts

Log in, search Tuolumne County Association of REALTORS®, and "like" us To get your Association news via facebook.

TCAR Newsletter Advertising Rates						
Times Per	I2X	5-11X	I-4X			
Full Page	150	190	225			
Half Page	80	100	120			
Quarter Page	45	55	65			
Business Card	25	30	35			
Inside Front or Back Cover	200	240	275			



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## HOMEOWNERSHIP MATTERS

→ HELP PROTECT ~ YOUR LIVELIHOOD

C.A.R.'s REALTOR\* **Action Fund:** 



WE VALUE

Homeownership, Private Property Rights, Free Enterprise and a Responsible Government

### Why Support RAF?

### THE GOOD:





lortgage Interest



# CALIFORNIA ASSOCIATION OF REALTORS\*

HOUSING AFFORDABILITY FUND Leading the Way... Home' WHY CONTRIBUTE TO H.A.F.?

What is the CAR Housing Affordability Fund (H.A.F.)?

The HAF was established in 2002 as a charitable non-profit fund, whose purpose is to provide direct assistance address the housing crisis in California. The state suffers from both a chronic long-term housing shortfall and a chronic housing affordability problem.

C.A.R. already has a long track record of achievements on the housing affordability front in the policy/legislative arena. The H.A.F. will support statewide and local efforts to make a direct impact on the housing affordability problem.

- what is the H.A.F. Mission Statement?
  The CALIFORMA ASSOCIATION OF REALTORS® Housing Affordability Fund plays an active role in addressing the ongoing housing affordability crisis facing our state. The fund will raise and distribute funds and partner with other groups to promote housing and homeownership and address all housing opportunities locally and statewide.
- Are contributions to the H.A.F. tax-deductible?
  Yes. This is a charitable fund so your contributions as an individual/business are tax-deductible to the extent provided by law. H.A.F. is exempt under Section 501(c)(3) of IRS Code.

Where can I send my contribution?
We are happy to announce that our new H.A.F. Online Donation Payment Service is now available. No matter where you are, you can make a (FREE) online payment anytime of the day. It provides a fast, secure, and convenient way to donate online, not only is this online bill payment system easy to use, but you can also sign up for a payment plan directly here, plus you'll receive an automatic e-mail alert when your payment is made to your account.

IT'S SIMPLE. MAKE YOUR DONATION HERE TODAY!

Or you can always mail your contributions to the address below:

Make checks payable to: C.A.R. Housing Affordability Fund (or C.A.R.H.A.F.) CALIFORNIA ASSOCIATION OF REALTORS® Attn.: Alma Menchaca Member Information Department

What types of contributions can the H.A.F. accept?
The H.A.F. can accept contributions in the form of cash, checks, and credit card payments. For more information on the types of contributions H.A.F. accepts, bease contact Julissa Gömez at (213) 739-8380 or julissag@car.org

Who may contribute to the H.A.F.?

The H.A.F. accepts tax-deductible charitable contributions from REALTORS®, other individuals as well as business and other organizations.

- How will the HAF address housing affordability problems? What types of projects will H.A.F. support? H.A.F. supports a wide variety of programs based on the stated need and participation of the local REALTOR® association. Some efforts have included:
  - Down payment or closing cost assistance.
  - Employer assisted housing program.

    These are just examples. Each local association is free to choose solutions that fit the needs

## 3 Reasons Why You Should Consider Contributing to the Voluntary **REALTOR®** Action Fund

### 1. The Good:

- AVOIDED: \$225 Per-Transaction Recording Fee (Transfer Tax): C.A.R. stands ready to fight any future proposals!
- AVOIDED: 3% Independent Contractor Withholding: 3 times within the past 2 years! Politicians proposed an acceleration of income tax payment in the form of 3% withholding.
- AVOIDED: Point-of-Sale Bills: Multiple bills were introduced, which if passed, could have resulted in, as much as, \$20,000 of costs per home to close escrow.
- . AVOIDED: Service Tax: Sales tax on services including ALL real estate related services.

### 2. The Bad:

- MORTGAGE INTEREST DEDUCTION: Could be eliminated or severely reduced!
- GSE & MORTGAGE REFORM: This could significantly increase down payment requirements, limit the amount of mortgage money available, and raise interest
- POINT-OF-SALE: Always more to come!
- INCREASED RECORDING FEES: This will return as the state struggles to find revenues to replace expended one time housing bond monies with an ongoing revenue stream.

### 3. The Ugly:

WHAT WILL YOUR BUSINESS LOOK LIKE IF THESE THREATS BECOME A REALITY?

The REALTOR® Action Fund (RAF) raises money to promote the values, attitudes, and beliefs of organized real estate; on the local, state, and federal levels. Every dollar is used to protect and advance REALTORS'® interests in government.

Please note: The \$49 REALTOR® Action Assessment cannot be used for federal

## Realtor Action & Housing **Funds**

The Realton Action fund raises money to promote the values, attitudes, and beliefs of organized real estate, every dollar is used to protect and advance REALTORS interest in government. It helps the LOCAL association fight for our profession!

Be sure to make a contribution as part of your annual Realtor Dues

### HELP PROTECT YOUR LIVELIHOOD CONTRIBUTE TO THE REALTOR® ACTION FUND TODAY! NAME (please print): . \_\_\_\_ ASSOCIATION: \_\_\_\_ BILLING ADDRESS: \_ CITY: \_\_ STATE: \_\_\_\_\_ ZIP: \_ PHONE NUMBER: \_ FMAII · **REALTOR® ACTION FUND** CALIFORNIA MAJOR **VOLUNTARY CONTRIBUTION** DONOR VOLUNTARY O \$49 O \$148 O \$449 INTRODUCTORY "THE MINIMUM "THE TRUE CALIFORNIA & COST of DOING COST of DOING BUSINESS" BUSINESS" SILVER BEAR NAR MAJOR DONOR VOLUNTARY CONTRIBUTION NAR Sterling "R" NAR Crystal "R" NAR Golden "R" O \$5000 INITIAL O \$1000 ANNUAL O \$2500 INITIAL \$449 SUSTAINING Chartered NAR Sterling "R" (formerly known as the California Golden "R", prior to 12/31/2011) O \$1500 SUSTAINING O \$2000 SUSTAINING O \$449 SUSTAINING Chartered NAR Golden "R" (prior to 1/01/02) Payment plan available for all levels (for specific details visit our website listed below) PAYMENT O VISA O MASTERCARD O AMERICAN EXPRESS CREDIT CARD #: \_ \_ EXP DATE: \_ SECURITY CODE: \_\_ CARD TYPE: O PERSONAL O CORPORATE \*Most cards have 3 digits on the back of the credit card, AMEX cards use 4 digits located on the front of the card FAX this completed form to 916.492.5290 or; CONTACT Lisa Edwards: 916.492.5211 or lisae@car.org MAIL CHECK Attention: Lisa Edwards C.A.R. 525 South Virgil Avenue, Los Angeles, CA 90020 ONLINE go to www.car.raf.org Policial combistions are not tax deductible as chattable combisations for federal and state income tax purposes. Combisations to the EEA/DDF Action Fundamental above are selling publishers; you may give more, text or restings at all Tables to combists will need above an extensive and the Combistion of the Combistion

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**COUNTY HOUSE NUMBER INFORMATION** 

AGENT SUPPORT LINE (All Help Options)
1-877-699-6787 Option 1 Tech Support—Option 2 Billing—Option 3 Services <a href="mailto:support@fs.utc.com">suprasupport@fs.utc.com</a>
KIM VOICE FOR AGENTS (for emergency key update code) 1-800-844-7560

Mariposa County House Numbering, Assessor/Records Office, 4982 10th St.., Mariposa (209) 966-2332 Tuolumne County House Numbering, Public Works, 48 W. Yaney Ave. Sonora (209) 533-5628

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## **TUOLUMNE REALTOR®**

"The Voice of Real Estate for Tuolumne County"



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## legislative call for action

LEADING THE WAY ... "IN LEGISLATIVE ALERTS.





C.A.R. continues to fight a proposal to create a mortgage tax to pay for highways. Many of you have asked how to encourage your clients to get involved and help oppose this mortgage tax. There are a few easy ways to help spread the word.

- Share this new website for consumers www.nomortgagetax.org with your clients, friends and family. Use it in your regular marketing, share it on Facebook and on LinkedIn. If you have an e-newsletter, blog or website, you can use the content on the website for a quick update for your readers and followers. PLEASE URGE THEM TO CONTACT CONGRESS USING THE "TAKE ACTION" PAGE ON THE SITE.
- Share the link on Twitter. For those of you using Twitter, please share the link in a Tweet and ask your followers to help spread the word. Be sure to include #nomortgagetax in your tweet.
- 3. Like and follow us on social networking. You can "like" the effort on Facebook and follow us on Twitter: @NoMortgTax.

At www.nomortgagetax.org, people can learn more about the issue, calculate their own mortgage tax and send their own message to their congressional representative. And this site isn't just for people who live in California. It's for anyone across the country who may be impacted by the tax.

By sharing this information with your clients, you not only help fight the tax but provide your clients with valuable information they may not see otherwise.

IF YOU HAVEN'T ALREADY CALLED YOUR MEMBER OF CONGRESS, PLEASE DO SO TODAY. Click **here** to see C.A.R.'s online Call-for-Action. Please note, only California REALTORS® can use the toll-free number to get connected to Congress since it requires that you enter your NRDS ID.

For more information, please contact DeAnn Kerr at deannk@car.org or Rian Barrett at rianb@car.org.

CLICK ON THE CALL TO ACTION FIGURE TO TAKE ACTION TODAY!



CLICK ON THE C.A.R. INFO SHEET TO LEARN MORE!

GO Search Powered by Sign In Register My Account Topics | Programs | Directories | Apps | Videos | Store Pay Dues NRDS Law, Ethics Political Business & Policy About NAR Advocacy Specialties ents INDUSTRY NEWS WEDNESDAY, NOVEMBER 26 Pending Home Sales Slow in

You can go to the TCAR website or MLS Docs for a step-by-step explanation of how to pay your annual Realtor dues online

**CLICK HERE** 

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Newsletter will feature the Business Card for up to
4 TCAR Affiliate Members, on various pages. Don't
miss out on this chance to promote your TCAR
Affiliate Member business! Send your .jpg or .pdf
format file (standard business card size & high
resolution please) by email to TCAR asap, so that
your TCAR Affiliate Member firm is included in
the rotation cycle (alphabetic) for the TCAR 2016
monthly newsletter. THANKS!



## TCAR Calendar of Events:

## **December**

8th TCAR Annual MLS Holiday Breakfast 9am TCAR Conference Center - Bring a dish to share & your donation of non-perishable food items for Interfaith Food Drive - Chances to win a Great Gift Basket!

9th LGR Meeting Noon-Umpqua Bank-downtown Sonora

Annual Community POP Hudson Sing - 12:45pm Courthouse Park downtown Sonora - Come raise your voice to celebrate the season - Contact TCAR Staff with questions - Wear a Holiday Hat & a smile!

24th & 25th Closed for Christmas 31st & 1st Closed for New Years

### January

5th Academy Mortgage Lending Round Table at TCAR Conference Center

14th Webinar about RPR (Realtor Property Resource)

Shauna's Holiday Hints for What's HOT and What's NOT this season...

TCAR Members who donate non perishable food items
at the Annual MLS Holiday Breakfast are HOT

TCAR Members who come to the annual community
Pop Hudson Sing wearing a Holiday Hat are SMOKIN' HOT

And in the NOT HOT category all we have is...
hopefully...

the weather...

fingers crossed for a wet & wild winter so we have water next year!

## **Tuolumne REALTOR®**

"The Voice of Real Estate for Tuolumne County"

Our mission is to contribute to the elevation of our professional Realtor® image and to support our members commitment to success.



# REALTOR

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